

**FOR LEASE**  
141,000 Square Feet of  
Industrial/Manufacturing Facility



318 Griffith Road, Chicopee, MA

- 141,000 sq. ft. high warehouse and office in the Westover Airport North
- Warehouse with 20' ceilings, 12 docks with more docks or drive-ins possible
- Ample employee and visitor parking
- Minutes to Mass Pike exit 5 and I-391

For more information contact: *Tristin Siegel*



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630 Silver Street, P.O. Box 528, Agawam, MA 01001  
[www.devasociates.com](http://www.devasociates.com)  
[ksiegel@devasociates.com](mailto:ksiegel@devasociates.com)  
(413) 789-3720

**JIM & MELANIE DAVIS BUY PROPERTIES FROM ELAINE OLSON**  
**Aho of O'Brien Comm'l. Props. sells**  
**self-storage portfolio for \$640,000**

**GARDNER, MA** Joel Aho, senior associate, O'Brien Commercial Proper-



**Joel Aho**

ties, Inc. of Berlin recently sold a 153-unit self storage portfolio consisting of two properties located off Rte. 2 near the Gardner/Templeton town line for \$640,000.

The Gardner property located at 855 West Broadway consists of 6.6 acres of land and two buildings constructed in 2002 that total 98 units of varying size. The property in Templeton was just over an acre and includes one building that was constructed in 1991 with 55 units. Both properties may have expansion



potential and offer access to Rte. 2. Joel Aho represented the seller.

Elaine Olson, and procured the buyers, Jim and Melanie Davis.

**GVA Williams leases 17,268 s/f to Data Intensity**

**BEDFORD, MA** John Hennessey and Stephen Lombardi of GVA Williams represented Data Intensity, a provider of managed IT services to corporations, in its recent relocation to 17,268 s/f at 22 Crosby Dr. Data

Intensity was looking to expand from its previous site at 1601 Trapelo Rd. in Waltham.

The owner, RREEF, was represented by Tom Taylor and Richard Ruggiero of Cushman & Wakefield.

**FOR LEASE**



**As we enter spring, think of it as a time of rebirth**

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could something be changed that would make it feel better? Is that great room just a little darker than it should be? Maybe a simple window change or a skylight will brighten it. Look at the lighting, is there room for improvement, can it be made more efficient and allow you to market energy savings? Would a change in product make the home more eco friendly and capitalize on the green movement. These are all things we are discussing with clients who have communities which have

grown stale.

Do not forget the exterior and the site. We drive in and out all the time and do not see the community the same way the prospective buyers do when they look. A serious spring cleanup should include additional planting, flowers, maybe fresh signage, anything that looks tried or damaged should be replaced. Any pavement should be in excellent condition. Most prospective buyers do not understand the construction process and if it looks like it is broken or damaged

or dirty they will question how well their home is being built. You will not always get a chance to get them to return.

So as we enter spring, think of it as a time of rebirth and make it happen at your project. Taking actions allows us to control things, not always total control like we want but at least more than if we sat back and waited for the market.

**David O'Sullivan, AIA, is president of O'Sullivan Architects, Wakefield, Mass.**