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O'Brien Commercial Properties
44 Central Street
Berlin, MA 01503
Phone (978) 838-9828
Fax (978) 838-9829
www.obriencommercial.com

O'Brien Represents 3 Tenants in I-495 Market



MARLBOROUGH, MA, NOVEMBER 24, 2003: Bret O'Brien of O'Brien Commercial Properties recently represented three tenants in Boston's Metro-West, Route 495 market, leasing a total of 30,650 square feet. The companies represented include Viasat, Inc., which has a corporate headquarters in Carlsbad California, Electro-Freeto Manufacturing Company out of Wayland, MA and Lichtenstein Consulting Engineers out of Natick, MA.

Viasat is a producer of Advanced digital wireless communications and signal processing products. With clients in both military and financial markets, Viasat is expanding facilities all over the country and examined the Massachusetts office market last spring with Bret O'Brien. The company executed a lease for an initial 2,300 square feet at 5 Mount Royal Ave in Marlborough, MA. When it came time to expand O'Brien obtained a better rate from the landlord at this location on an additional 3,400 square feet of expansion space and was able to move Viasat's original space to be contiguous with the new space totaling 5,700 square feet of office space.

Electro-Freeto used O'Brien's expertise to take advantage of the current market conditions that make it an ideal time for tenants to explore the market and negotiate better deals. The new space is 10,400 square feet of manufacturing space located at 37 Pope Road in Holliston, MA. Rick Kaplan of Parson's Commercial Group represented the owner.

Lichtenstein Consulting Engineers based out of New Jersey relocated within the town of Natick to 11 Huron Drive. Lichtenstein will lease 4,550 square feet of office space. Bob McGuire of C. B. Richard Ellis/Whittier Partners represented the owner and primary user of the building, Sage Laboratories, Inc.

O'Brien Commercial Properties, Inc., a leading provider of commercial real estate brokerage, advisory, and property management services, has been servicing business and industrial clients in Boston's Metro-West region since 1998. Contact: Eric O'Brien, President, eric@obriencommercial.com or Jackie Healy, Marketing Manager, jackie@obriencommercial.com.

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